

| Serial | Question   | Responses   |
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| 1      | What is on 17th March?   | That is the date we are asking you - industry - to respond to us by. Please use the feedback form that we will be sending out to you after this event to provide any feedback that you may have.  |
| 2      | When will the MOD re-engage with industry on Project ROSE?   | <p>Against the current timeline we would expect to update the market in early 2018.</p> <p>It is not unusual for an Invitation to Submit Outline Proposals (ISOP) or an Invitation to Negotiate (ITN) going through a Competitive Dialogue process to take 12-18 months.</p> <p>Because of the extensive stakeholder network, this may take longer.</p>   |
| 3      | Which non-MOD sites did you consider?  | We did consider alternative locations within Hyde Parks but these have been discounted based on advice from the Royal Parks. Part of the reason for engaging with Industry today is to try to identify other potentially viable locations.  |
| 4      | There seems to be only one solution put forward for Kings Troop Royal Horse Artillery (KTRHA) relocation. Were other options considered? If so what were these and why were they rejected? | <p>Wellington Barracks was considered for Kings Troop in several of the Options. Kings Troop require access to a large site for outdoor based formation training; the most suitable site being Wormwood Scrubs Park where they previously trained when located at St Johns Wood.</p> <p>Wellington Barracks is the furthest location from Wormwood Scrubs Park and was therefore not taken forward for Kings Troop.</p> <p>Hyde Park Barracks (HPB) was considered and a rough order modelling activity was undertaken to see if the site is able to accommodate both Kings Troop and HCMR. It was deemed to be too small to accommodate both mounted units.</p> <p>Specifically, there was not enough room to house the Indoor Riding School required for Kings Troop to practice safely with towed gun carriages in formation.</p> <p>This was validated by Kings Troop and investigation of the existing School at Woolwich. Also, the forming up of both mounted units simultaneously at HPB for State Ceremonial events was deemed unworkable due to the size of the site.</p> <p>See also Serial 29</p> |
| 5      | What level of public consultation is expected or has already been undertaken as part of the Enquiry by Design (EbD) process?   | <p>There was no public consultation as part of the EbD process as at this stage there is no decision or preferred solution to consult on.</p> <p>The EbD was an internal-to-Government stakeholder forum to identify technically viable scenarios. The process now is to determine which solution(s) offer the best value for money.</p> <p>As is policy, and good practice, there will be public consultation as part of the statutory planning process.</p>   |
| 6      | How will any innovative ideas/proposals from Industry be fed into the process and at what stage?   | <p>The options analysis will take account of innovative ideas and a Proposal/Performance Assessment Framework (PAF) process will be established with a panel of experts who will score the innovation and identify any merits in taking it forward.</p> <p>This will not happen before the project has passed the Initial Gate Business Case (IGBC) stage. This will form part of the evaluation of the ISOP/ITN.</p>   |

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| 7  | Are there any other Government sites available for use?   | <p>We are not aware of any sites that are definitely available. We have started some lines of enquiry with other Government Departments where we think that there may be some possibilities in the future but these are early exploratory lines only.</p> <p>Within the MoD, the estates currently occupied by the Reserves in London are also being examined and there may be opportunities that arise.</p> <p>If you are aware of any other sites that may be available we would be pleased to hear from you.</p> |
| 8  | By having horses in 2 locations, aren't you losing out on Economies of Scale?   | <p>Arguably, having a single herd would present greater economies of scale.</p> <p>The difficulty we face is finding a site large enough to accommodate the whole herd. Whilst some may argue that we could build upwards or downwards, we do have to consider equine welfare and the need to be able to evacuate a premises safely in the event of an emergency.</p> <p>We'd welcome your ideas as to where and how we could stable a single herd.</p>   |
| 9  | Re. timeframe: could you comment on the desired target date for achieving each option / any option?   | The assessment study will identify the preferred option and that will determine the timeline for the project. The Initial Gate Business Case completion target is by the end of 2017.   |
| 10 | Does the DIO anticipate an invited or open tendering process? What is the format of the competitive tendering process?                          | The DIO will conduct a pre-qualification questionnaire exercise in order to arrive at a reasonable and manageable number of tenderers to be invited. The format of the competitive tendering process will be determined by the Initial Gate Business Case options selection.  |
| 11 | In respect of non-MOD sites, is there a requirement for MOD to own outright or lease sites?   | Both forms of tenure will be considered, subject to value for money.  |
| 12 | Will there be support in obtaining planning permission?   | Yes, DIO will provide support and have already started engaging with the local planning authority.  |
| 13 | Please clarify the total number of horses?  | 282 HCMR, 110 Kings Troop.  |
| 14 | Please can you give us an update on progress for primary legislation to allow the barracks to be sold?  | The MOD is aware of the need for primary legislation for scenarios 2-4. More information will be available in due course.   |
| 15 | Do you require any infrastructure service such as secure desktops, lan, wan etc?  | This would form part of the final specification of any new build reprovision element(s) of the project. Delivery of this work package would most likely take the form of a sub-contract to the main building contract.  |
| 16 | Regarding security services do you require cctv, access control equipment?  | See Serial 15   |
| 17 | What is the estimated timeframe of this process?  | See Serial 2 & 9  |
| 18 | Will the ASRs be undertaken by the current UK PSPs?   | The ROSE Technical Support Partner has been appointed by the Authority via competitive tendering.   |
| 19 | Do you have any information how Hyde Park Barracks will be sold? So is it bids?   | This is still subject to option analysis. See questions on Feedback Form issued to all Webinar participants.  |
| 20 | Will there be support in obtaining planning permission to industry if the option of disposal of Hyde Park Barracks is selected?                 | See Serial 12   |
| 21 | If the DIO considered to sell the Hyde Park Barracks, When will this take place?  | See Serial 19   |
| 22 | How many bidders will be shortlisted at each of the tender stages?  | See Serial 10   |
| 23 | If disposed will the MOD maintain the freehold of the site or will it be an outright disposal? Can the MOD engage in commercial Joint Ventures? | The DIO welcomes innovative ideas, solutions, commercial and funding constructs. Please provide your thoughts and views in section 10 of the Feedback Form questions issued to all Webinar participants. All responses will be treated confidentially. We are open to hearing industry propositions that involve freehold or long leasehold tenure as well as Joint Ventures, Consortia bids and bespoke funding arrangements.  |
| 24 | What is the key selection criteria the DIO to win the bid?  | Invitation to Submit Outline Proposals (ISOP) or an Invitation to Negotiate (ITN) will provide comprehensive and transparent selection criteria, competitive tender evaluation and award criteria.  |

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| 25 | What does the DIO anticipate the development teams to comprise?   | This is still subject to option analysis. Please provide your views in section 6 and 10 of the Feedback Form questions issued to all Webinar participants. Also see Serial 23.  |
| 26 | Can we download presentations from the site?  | Due to the way in which the webinar event was delivered (a live introduction followed by a pre-recorded video, and then a live Q&A session) the 'presentations' cannot be downloaded. However, all registrants can continue to view a recording of the webinar event until 27 February 2018 via the following URL:<br><a href="http://event.onlineseminarsolutions.com/wcc/r/1373520-1/6593924775E17488BE613F19B33C4FF4">http://event.onlineseminarsolutions.com/wcc/r/1373520-1/6593924775E17488BE613F19B33C4FF4</a> |
| 27 | Is the requirement likely to change as the process progresses?  | The requirement is as stated in the Webinar. It is unlikely that any major elements will change significantly, however, slight changes to the requirement reflecting the evolution of capabilities is possible.   |
| 28 | Will the site be freehold?  | See Serial 23   |
| 29 | To co-locate all the horse units on one site, accepting that Wellington barracks at 3.7 acres isn't large enough, how large an area would that need?  | The size of site could vary, depending on the innovation used in designing the solution. The reason for discounting Wellington Barracks for King's Troop is not because of its size; it is because it is the furthest MOD-owned site from the most suitable outdoor training area of Wormwood Scrubs Park. Whilst Hyde Park might provide a closer option for the training of Kings Troop, its use is currently restricted.<br><br>See also Serial 4  |
| 30 | There will be a significant interest from SME wishing to support the DIO - how will the DIO ensure that the small number of suppliers you refer to engaging with will meet the SME quota referred to at the Defence Industry Day? | The Government's target is 25% + for SME support. DIO will require the successful tenderer to have an SME plan and a strategy for engaging and appointing SME into the supply chain.  |
| 31 | Do you have an overall timeline for the project?  | See Serial 9  |
| 32 | What will be the security arrangements, i.e. distances from fence lines or are they unfenced  | Appropriate security will be required. This would form part of the final specification and may be subject to a national security classification.<br><br>See Serial 15   |
| 33 | How will you continuously evaluate the commercial advantage of the individual option appraisals as the project proceeds?  | Invitation to Submit Outline Proposals (ISOP) or an Invitation to Negotiate (ITN) will provide comprehensive and transparent competitive tender evaluation and award criteria.<br><br>See also Serial 6   |
| 34 | Please clarify the indicative timing in your minds for commencement of the formal procurement and the intended approach to OJEU?  | See Serial 2. The approach to OJEU will be subject to the option analysis and approvals, which will determine the OJEU procedure selected.  |